The Covered Electronic Waste (CEW) Recycling Program: Net Costs and Payment Rates

A Stakeholder Workshop



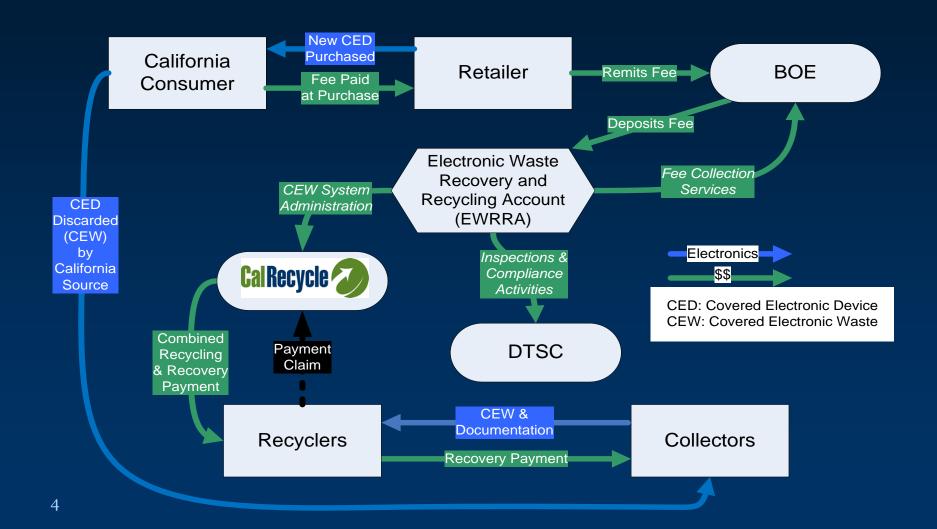
This workshop will cover:

- Review of CEW Program Basics & Stats
- Acknowledgement of Industry Dynamics
- Analysis of Net Cost Report Data
- Open Discussion
- Next Steps

Electronic Waste Recycling Act

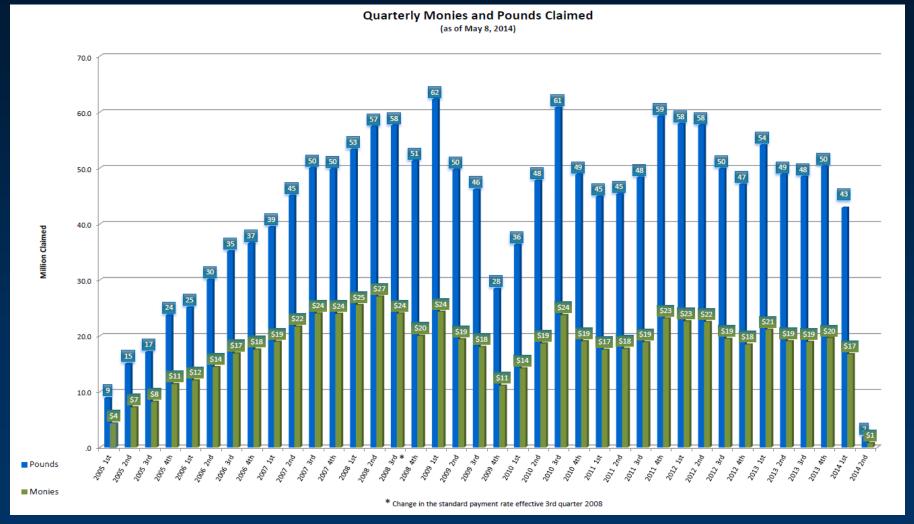
- Established system to <u>support</u> the recovery and recycling of CEW
 - Only CEW from CA sources are eligible
 - CEW must be recycled (cancelled) in CA
 - Treatment residuals must be properly managed (i.e. CRT glass)
 - CalRecycle sets payment rates to cover average net costs of collection & recycling

CEW Payment System



CEW Recycling Payment System

- >1.6 billion pounds of CEW claimed since program inception
- ~201 million pounds of CEW claimed in 2013





Program Dynamics Today

- Concerns about longevity of residual CRT glass markets
 - CRT glass outlet options still available, but...
- Increasing amounts of non-CRT CEW
 - Not yet "major categories"; cost/value uncertainties
- Recyclers and collectors still need to be careful about who they do business with
- Commodities prices are soft, though better than dark days of 2009...

Commodity Price Fluctuations



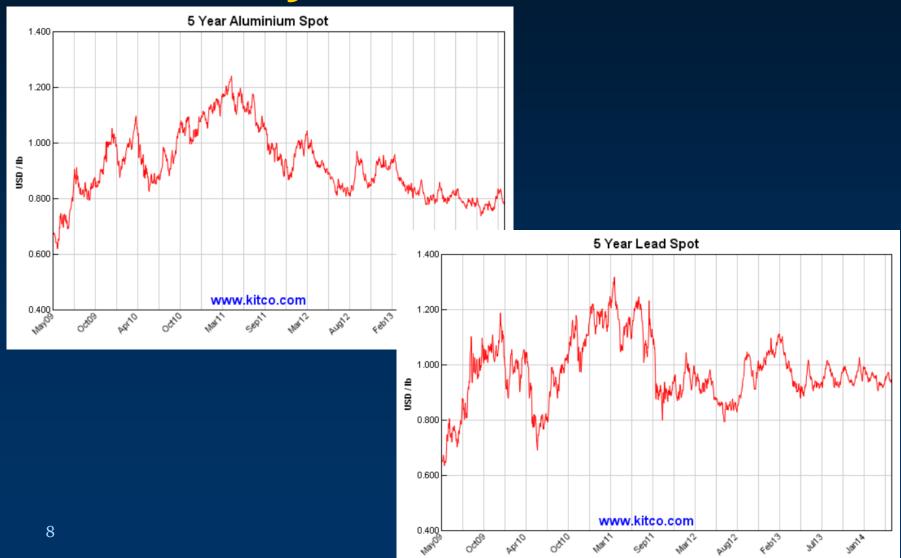
May 2009 to 2014



5 Year Copper Spot

May 2005 to 2010

Commodity Price Fluctuations



Commodity Price Fluctuations

Electronics Recycling for Thursday May 08, 2014

56,362.75

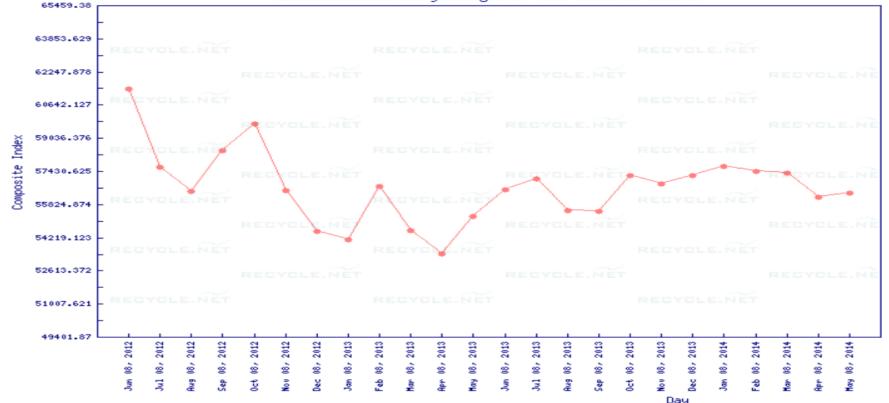
Change since Yesterday 98.50 ▼ 0.17%

Change over past 2 years

5,082.25 • 8.27%

7d 1m 3m 1y 2y





Payment Rate Considerations

- CalRecycle must establish a "payment schedule" on or before July 1, 2014
 - Rates should cover the average net cost for a collector to collect, consolidate, and transport, and for a recycler to receive, process, and recycle, covered electronic wastes
 - PRC 42477 & 42478
- Net Cost Reports inform CalRecycle
 - Report content guided by regulation

Net Cost Reporting

- Latest report was due March 1, 2014
 - Received from 489 collectors, 41 recyclers
 - ~30 participants revoked for failing to report
- Preliminary analysis of as-reported 2013 data
 - Trend of widely varying costs continued
 - DOF validation exercise completed
 - Final evaluation still being compiled
 - Reports are challenged in cost allocations
- "Data" will require closer review...

DRAFT 2013 Costs Calculated Using All* Reports

Net Costs Reported for 2013 (cents per lb)		Weighted Average	Mean	Median	% of Reports < Std Pay Rate
Recovery (469)	Revenue	6.1			
	Cost	23.0			
	Net Cost	16.8	15.5	11.0	61.5%
Recycling (40)	Revenue	12.3			
	Cost	36.1			
	Net Cost	23.8	25.0	20.5	57.5%

^{*} Excluded reported recycling and recovery costs > \$1 and < -\$1; 1 recycler records and 18 collectors records

DRAFT 2013 Costs Calculated Using Select* Reports

Net Costs Reported for 2013 (cents per lb) (*> One Million Pounds)		Weighted Average	Mean	Median	% of Reports < Std Pay Rate
Recovery (46)	Revenue	4.9			
	Cost	23.9			
	Net Cost	19.0	17.3	17.0	48%
Recycling (20)	Revenue	12.4			
	Cost	36.2			
	Net Cost	23.8	20.8	18.5	65%

DRAFT 2013 Costs Calculated Using Select* Reports

Net Costs Reported for 2013 (cents per lb) (*> Five Million Pounds)		Weighted Average	Mean	Median	% of Reports < Std Pay Rate
Recovery (7)	Revenue	4.0			
	Cost	25.9			
	Net Cost	21.0	23.4	24.0	29%
Recycling (10)	Revenue	11.7			
	Cost	36.1			
	Net Cost	24.4	21.8	21.5	60%

Comparison of Weighted Average Net Costs (cents per pound)

Year and Activity	2005	2006	2007	2008	2009	2010*	2011*	2012*	2013*
Recovery	17.1	16.7	14.8	16.6	14.4	15.3	15.2	17.1	16.8
Recycling	25.2	21.5	21.0	22.8	18.7	18.1	19.2	17.8	23.8
Combined	42.3	38.2	35.8	39.4	33.1	33.4	34.4	34.9	40.6

^{*} Excluded recycling costs > \$1 and < \$-1

Other Considerations?

- Reconciling "average net costs" with intent of Act is not a perfect fit
 - –Payment rates based on averages do not cover everyone's own
 - By definition: some paid too little, some too much
 - -Weighted averages reflect entire industry's cost
 - Must be considered in context of scales and efficiencies
 - -Regulations allow for service charges
- Program itself influences behaviors
- ¹⁶ Future is uncertain...

Open Discussion

- Thoughts about "data"?
- Insights into causes of cost flux?
- What does the near-future hold (e.g. CRT glass, non-CRT CEW, business models, certifications, etc)?

Upcoming Actions

Stakeholder Meeting June 11, 2014

CalRecycle Monthly June 17, 2014

Before July 1, 2014...

- CalRecycle must determine if any payment rate adjustment is warranted
- Timing of any adjustment is not yet clear
 - Changes were phased in 2008



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